

# EXCELLENCE IN LOTUS SOFTWARE

Professional, dedicated, highly skilled consultancy



**systems** Excellence in Lotus Software

IBM Lotus software

[www.besystems.eu](http://www.besystems.eu)

A Bluewave Group Company

# Extracting the maximum value from your technology investment

**We aim to improve your business by extracting the maximum value from your technology investment.**

This is achieved by a solid business and technical understanding, combining technical knowledge with the ability to successfully implement a solution into a business environment.

The benefits to customers include: higher value from existing investment, lower direct costs to the business through failures, lower impact of change to the business and faster deployment of new technology.

## HOW THIS IS ACHIEVED

- Proven track record
- Proven experience with skilled expertise in technical infrastructure, sophisticated programming, design and project management resources.
- Professional attitudes to all work undertaken.
- Delivery of all projects to the highest standards

## BACKGROUND

BE Systems is an IBM Business Partner, specialising in supplying high quality solutions based upon IBM Lotus technology, providing interactive collaboration tools, custom development, support services and consultancy to our customers.

BE Systems is a driving force within the Lotus community. Using our own tools we are able to provide services to companies based around the world, either from our own offices within the UK or working at your premises.

## EXPERIENCE

All of BE Systems consultants and developers are fully IBM qualified to the highest level. Typically, this is to IBM Certified Advanced level. Between them, they have many decades of experience working with IBM Lotus solutions for companies ranging from 100 to 10,000 users.

As well as the services detailed within this brochure, we also provide:

- IBM Lotus system design and architecture
- Custom web and Domino development
- Systems implementation, upgrade, consolidation and migration
- Fast and professional hosting services
- Collocation services



# Delivering best of breed solutions

## OUR CAPABILITIES

### Technical skills

Our consultants are all highly skilled in their individual areas. Although each consultant has a specialist area of expertise, we aim to ensure that all of our consultants are aware of the connected technologies. In addition, all consultants are cross skilled in connected technologies and aware of future technology releases and trends.

This list is not exhaustive and constantly updated.

- Notes & Domino infrastructure and design
- Lotus Sametime/Quickr implementation, design and customisation
- Websphere Application Server infrastructure and design
- Migration & compatibility between Notes & Exchange
- Small, medium & large scale Notes role out / migration
- Notes/Domino mobility solutions
- Notes & Web development using all versions of Lotus Domino
- Conversion of Notes applications to Web enabled versions
- Microsoft Windows Server system
- Cisco routing / Nokia and Checkpoint Firewalls
- IBM & HP Server platforms
- Data center design / Power and cooling systems
- Integration and data exchange between Lotus products, Websphere, Oracle and SQL Server”
- Data exchange using XML / web services development
- J2EE, J2ME development
- Websphere portal server rollout, support and integration / development
- Application development using various programming models including ASP, .Net, Java, Domino technologies (including LotusScript, JavaScript)
- Application development, rollout and support using Blackberry MDS Studio, providing the ability to surface your corporate applications on blackberry devices

### Project management

We practise the PRINCE 2 project management methodology. The team delivers complete end to end project management for project encompassing development and infrastructure work packages.

### Licences

BE Systems are a certified IBM software reseller and ensure clients licensing needs are supported and managed and also sell Microsoft Licenses.

### Training

We are an IBM Education Centre offering the full range of Lotus Domino & Websphere related courses.

### BE Systems Limited has the following accreditations

- Advanced IBM Business Partner
- IBM Lotus Notes/Domino design partner

**BE Systems prides itself in delivering best of breed solutions based upon IBM Lotus and IBM Websphere products. We can deliver solutions based upon your need. From day-to-day maintenance work, through to application development, system consolidation or entire system migrations; BE Systems have the skills necessary to ensure that your project succeeds.**

BE Systems can deliver your project on a “think big, act small” basis. We are proud of our ability to deliver your project in the manner you require.

BE Systems is flexible. We can work on either a time and materials basis, or a fixed fee contract. In this way we can assure you that your project is delivered on time, on budget and allows you to gain the maximum benefit.

We are sure that once you have worked with BE consultancy, we will become one of your preferred partners. We aim to work with you, to achieve the mutual goal. We believe in delivering work this way, and we hope to work with you soon.

# Our capabilities



## PROJECT MANAGEMENT

Our consultants are PRINCE 2 accredited and understand the value of true project management. The BE project management approach is flexible. We have found it vitally important for successful projects, that we combine best practice project management methodologies with our consultants' extensive project experience to provide you with an adaptive framework which can be customised to meet your individual project requirements.

Many organisations have developed their own in-house approach to project management and our consultants are equipped to adapt and use these customised methodologies where preferred.

Underpinning our project management approach is our aim to develop a good working relationship with you so that our working style has maximum impact. We are keen to foster a knowledge sharing environment where we can transfer our skills and experience to you while at the same time being receptive to the insights that your staff can provide.

## WORKING WITH YOU

We pride ourselves on the soft skills and relationships our consultants foster. By combining all our technical knowledge, we are able to work with you to make any project successful. Our consultants have strong ties within the industry and we often call upon these contacts for specialist tasks. We have strong links with senior IBM executives and are regularly called upon to 'dissect' official statements to find the value for your business.

Our consultants are regularly asked to speak as industry experts at conferences and events. We believe this is important as any business may rely upon our judgement to make important business decisions. We would be remiss not to ensure that we can give you the best information possible.

Bluewave consultants provide the best of both worlds; both a strong team member with detailed information and ideas, and an external consultant capable of communicating the business value to your CEO/CIO. We appreciate both areas can be just as important and will work with you to ensure the best possible outcome.

**For further information on how  
BE Systems can help you please  
contact**



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